Press Release

Contact: Rick Hauser
(805) 427-5259
rickhauser@rickhausergroup.com

TELEFLEX MARINE INTRODUCES NEW SIERRA TOUCH AND TEST SYSTEM (STATS™)
HAND-HELD ENGINE DIAGNOSTIC TOOL FOR OUTBOARD, STERNDRIVE,
INBOARD AND PWC ENGINES

Independent and Authorized Dealers Will Benefit From Easy Access
To Important Performance Data Available From Engine ECM

Litchfield, IL, August 21, 2012 – STATS™ (Sierra Touch And Test System) is an innovative new handheld engine diagnostic tool from Teleflex Marine. Now a marine technician can plug into a marine engine’s Electronic Control Module (ECM) and diagnose engine problems without needing a laptop or PC. Techs will save time – and dealers will save money – moving directly to the job, instead of having to maneuver a boat trailer or motor on a stand to the computer bay, or roll around an ungainly computer cart. Techs can even perform engine diagnostics on boats while they’re still in the water.

In addition, ECM diagnostic software and computer test systems have typically been available only to franchised or authorized dealers of each particular brand. With the STATS engine diagnostic tool, any dealer, franchised or independent, can now have access to this important service capability, creating opportunities to work on any of several popular engine brands.

“Up until now, techs were always tethered to a cumbersome computer,” said Tom Douglass, vice president of sales and marketing for Teleflex Marine. “Now, a tech can grab his STATS console, troubleshoot the problem and get to work on making the right repairs right away.”

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Programmable and Versatile

Unlike proprietary systems, the STATS console can be programmed to work with most major marine engine and outboard brands, including BRP®, Mercury®/Mercruiser®, MEFI, Suzuki®, and Yamaha® as well as Kawasaki®, SeaDoo® and Yamaha® personal watercraft. When dealers order their console, they specify which engine software/cable module(s) they want. Bundled software packages are also available. Additional software modules can be downloaded from the Sierra website and installed at any time. Replacement cables are also available.

User Friendly

Thanks to its intuitive user interface, technicians will find STATS easy to use. The lightweight console can be comfortably held in either hand, and the technician can navigate on-screen using clearly marked touch screen/function keys. Fault codes, live system tests and other service data are clearly readable on STATS’ 3-inch monochrome screen, even in bright daylight. Techs will be able to quickly troubleshoot and move to fix the right problem. STATS can also clear codes once the problem has been remedied.

Existing application software is continually being updated to include new models, and new software is being developed to add more manufacturers. To update software or to download additional modules, dealers will simply plug the STATS console into their laptop using the included USB cable, log on to the Sierra website and follow installation instructions.

The STATS tool is rugged, shock-resistant, and splash proof. It runs on 12V DC power (either from the engine power lead or using a power cable with battery clips) or 110V AC using the included AC adapter.

Competitively Priced

Every STATS Kit includes the console, USB cable, power cables and rugged Neoprene carrying case. Complete STATS kits will be competitively priced, depending upon the combination of software/cable modules included. Software, cables and other accessories are also available separately. Software updates will be available from Sierra once a module is installed, and programs for new makes and models are already under development. A dedicated STATS support team is in place to help dealers with technical questions.

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A New Opportunity For Improved Service

Now, independent and franchised dealers alike will be able to take advantage of the onboard diagnostic information on a wide range of popular engine brands with a handheld system, accurately diagnose problems and move confidently to making the right repair. With durable hardware, regular updates to existing programs, and new software modules under development, dealers will have a handy, technologically-advanced diagnostic tool they can rely on for years to come.

For more information on the Sierra Touch And Test System, or any of Teleflex Marine’s full line of steering, control or engine and drive parts, contact Teleflex Marine, 1 Sierra Drive, Litchfield, IL. Phone 217-324-9400, or visit their website, www.teleflexmarine.com.

About Teleflex Marine
Teleflex Marine is the leading global provider of OEM and aftermarket products and accessories for the recreational marine and related markets. Sold around the world under the Sierra, SeaStar, BayStar, Prime Line and Proheat brands, the Company’s products are recognized for their quality, reliability and technical innovation. For more information, please refer to the Company’s website at www.teleflexmarine.com.

About H.I.G. Capital
H.I.G. Capital is a leading global private equity investment firm with more than $8.5 billion of equity capital under management. Based in Miami, and with offices in Atlanta, Boston, New York, and San Francisco in the U.S., as well as affiliate offices in London, Hamburg and Paris in Europe, H.I.G. specializes in providing capital to small and medium-sized companies with attractive growth potential. H.I.G. invests in management-led buyouts and recapitalizations of profitable and well managed manufacturing or service businesses. H.I.G. also has extensive experience with financial restructurings and operational turnarounds. Since its founding in 1993, H.I.G. has invested in and managed more than 200 companies worldwide. The firm’s current portfolio includes more than 50 companies with combined revenues in excess of $8 billion. For more information, please refer to the H.I.G. website at www.higcapital.com.

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